



PROPANE EXCHANGE

August 2013 * West Virginia Propane Gas Association

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Are You Ready to Train Employees on the New Hazard Communication Standard?

DECEMBER 1st IS THE DEADLINE

OSHA revised its Hazard Communication Standard and all propane companies must have trained their workers on the new label elements & the SDS format by December 1, 2013. **Want some help?**

Then attend the Fall Annual Meeting set for **September 18, 2013** at the **Waterfront Place Hotel, 2 Waterfront Place, Morgantown, WV 26501**. This topic will be covered, along with updates to HOS, medical certificates and CDL that have already taken place by *Dennis Cruise, Propane Training Services*.

The day long meeting will also include a talk by *Rick Roldan, NPGA President*. He will be discussing Vision 2014 which is NPGA's Strategic Plan for the future as well as vital legislative & regulatory doings that will effect your bottom line.

Rounding out the program will be remarks from *Kelly Bragg*, who heads up the *West Virginia Clean State program*. She will detail what kind of state efforts are underway to promote alternative fueled vehicles in the public and private sectors.

If you ever wondered where you can get training if you do decide to fill and maintain propane autogas vehicles and fleets, *Bill Davis* of the *National Alternative Fuels Training Consortium*, will be a valuable resource. He will review what kind of training curriculums are available right here in West Virginia.

If you arrive a day early, be sure to sign up for a round of golf at the Pines Country Club, 3062 Point Marion Road, Morgantown, WV 26505. Then join everyone for a dutch treat dinner in a private dining room at the hotel in the evening.

Registration is only \$45 (golf extra) for the entire day which includes lunch. Details may be found at www.wvpropanegas.org.

DATES TO REMEMBER

Sept 18, 2013

Fall Annual Mtg
Waterfront Place
Hotel
Morgantown, WV



Ralph Rooney
Suburban Gas Inc.
Past NPGA President

"We were confident that ThompsonGas would be able to provide a level of service and attention to detail commensurate with ours, and at the same time because of their size and corporate culture, would provide our employees and customers the security of a promising future, stability of supply, a broad mix of propane equipment, and a "down home" place to work and do business ... It provided us tremendous peace of mind."

THOMPSON
GAS

**TODAY IS A GREAT DAY TO
CONTINUE YOUR HERITAGE.**

We're family, and since 1946, we have understood the importance of great customers and great employees. When the time is right to consider selling your business, you owe it to yourself, your customers, and your employees to call for a confidential meeting.

J. Randall Thompson

President &
Chief Executive Officer
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rthomp1@thompsongas.com

G. Jeffrey Kerns

Executive Vice President &
Chief Financial Officer
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What New with Generators in 2013

Great Propane Ideas for Homeowners and Homebuilders

The new **Propane Energy Update** offers three articles on products and services that will interest your customers and network of building professionals.

One article explains how builders and remodelers can combine a propane generator with a suite of propane appliances to provide their customers with whole-house standby protection during power outages.



Recent improvements in generator load-monitoring technology have made it possible to keep power flowing through the whole house, even as demand surges and shifts. Visit **Bundle Propane Generators and Appliances for Standby Protection** at BuildwithPropane.com

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THINKING OF SELLING?

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At Southern States® we are committed to growing sales of propane gallons, but we equally assess your other petroleum products and

service work in your financial evaluation. We embrace being a full-service propane provider and believe that offering distillates along with propane helps better serve our customer base.

To learn more or discuss a confidential evaluation, please contact Tracy Amburgey at 804-281-1382 or tracy.amburgey@sscoop.com.



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NPGA's Call to Action



The Propane Industry Needs Your Help!

"Your voice is critical. You uniquely understand that the Department's restriction on PERC causes customers not to be contacted, markets not to be opened, clean fuel not to be sold, and jobs not to be created."

Momentum is growing in Congress to end the restriction on PERC's activities. With your help, we can end this harmful government action and restore favorable market conditions for propane.

On August 7, 2013, Representative Peter Welch (D-VT) and Representative Jack Kingston (R-GA) sent a "Dear Colleague" letter to every member of the House of Representatives asking them to co-sign a letter to the Department of Commerce urging an end to the restriction. Our job now is to help these two leaders get signatures from the other members of the House of Representatives.

Please contact your members of Congress who represent you, your facilities, and your customers and ask them to sign on to the Welch-Kingston letter.

When a Member of Congress hears from a constituent like you, he or she is motivated to take action. Your voice is critical. You uniquely understand that the Department's restriction on PERC causes customers not to be contacted, markets not to be opened, clean fuel not to be sold, and jobs not to be created.

Here is how to contact them:

Congressmen

David McKinley (R-1st)
412 Cannon HOB
Washington, DC 20515
Phone: (202) 225-4172
Fax: (202) 225-7564

Shelly Moore Capito (R-2nd)
2366 Rayburn H.O.B.
Washington, D.C., 20515
Phone: 202.225.2711
Fax: 202.225.7856

Nick J Rahall II (D-3rd)
2307 Rayburn HOB
Washington, DC 20515
Phone: (202) 225-3452
Fax: (202) 225-9061

Senators

John D Rockefeller IV (D)
531 Hart Senate Office Building
Washington, DC 20510
Phone: (202) 224-6472
Fax: (202) 224-7665

Joe Manchin III (D)
306 Hart Senate Office Building
Washington DC, 20510
Phone: 202-224-3954
Fax: 202-228-0002

If you need a sample letter, contact the Association Office via email at wvpga@aol.com.

Thanks for helping.

